



SHIPPING ZONES • FOB: NEWPORT NEWS, VA

ORDER AMOUNT	ZONE 1	ZONE 2	ZONE 3	ZONE 4	ZONE 5
Napa determines best shipping method \$500 – \$999.99 <i>FedEx/UPS shipments</i>	12%	14%	16%	16%	21%
\$500 – \$999.99 <i>Truck shipments</i>	19%	20%	21%	21%	23%
\$1000 – \$1499.99	17%	19%	20%	20%	22%
\$1500 – \$1999.99	16%	17%	18%	19%	21%
\$2000 – \$2499.99	15%	16%	17%	18%	19%
\$2500+	13%	14%	15%	17%	18%